



CITY OF EL PASO BID TABULATION FORM



Project Name: LNG PURCHASE AND DELIVERY
Bid Opening Date: MARCH 9, 2016

Solicitation #: 2016-469
Department: MASS TRANSIT

			AMERICAN FUELING SYSTEMS, LLC ATLANTA, GA				APPLIED LNG TECHNOLOGIES, LLC WESTLAKE VILLAGE, CA			
ITEM NO.	DESCRIPTION	ESTIMATED MONTHLY QUANTITY (A)	PRICE PER LNG GALLON (B)	TOTAL MONTHLY (C.) (A x B = C)	ANNUAL TOTAL (D) (C x 12 = D)	3 YR TOTAL COST (E) (D x 3 = E)	PRICE PER LNG GALLON (B)	TOTAL MONTHLY (C.) (A x B = C)	ANNUAL TOTAL (D) (C x 12 = D)	3 YR TOTAL COST (E) (D x 3 = E)
1.	LIQUEFIED NATURAL GAS Closing price on the New York Mercantile Exchange (NYMEX) for natural gas at Henry Hub (NN) on the last trading day (LTD) of <u>February 2016</u> , divided by 12.2525 to yield a \$ per LNG gallon.	150,000 GALLONS	\$0.1396	\$20,940.00 BIDDER'S PRICE \$20,946.00	\$251,280.00 BIDDER'S PRICE \$251,352.00	\$753,840.00 BIDDER'S PRICE \$754,056.00	\$0.1322	\$19,830.00	\$237,960.00	\$713,880.00
2.	SUPPLIERS FEE Mark-Up (positive) or Discount (negative) [Max 4 Decimal Places]	150,000 GALLONS	\$± 0.695	\$± 104,250.00	\$± 1,251,000.00	\$± 3,753,000.00	\$± 0.6600	\$± 99,000.00	\$± 1,188,000.00	\$± 3,564,000.00
3.	SERVICE FEE for Purchasing and Administrating Natural Gas futures contracts.	67,000 GALLONS	\$0.01	\$670.00	\$8,040.00 BIDDER'S PRICE \$2,010.00	\$24,120.00 BIDDER'S PRICE \$6,030.00	\$0.0500	\$3,350.00	\$40,200.00	\$120,600.00
TOTAL ANNUAL COST (LINES 1-3 IN COLUMN D)					\$1,510,320.00 BIDDER'S PRICE \$1,504,362.00				\$1,466,160.00	
3 YEAR TOTAL COST (LINES 1-3 IN COLUMN E)					\$4,530,960.00 BIDDER'S PRICE \$4,513,086.00				\$4,398,480.00	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: ___/s/___

DATE: 3/10/16



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	AMERICAN FUELING SYSTEMS, LLC ATLANTA, GA	APPLIED LNG TECHNOLOGIES, LLC WESTLAKE VILLAGE, CA
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	1% - 10 DAYS	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	1	1
Within ___ hours or overnight after receipt of	24-48	24-48
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.		

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			CLEAN ENERGY DBS CALIFORNIA CLEAN ENERGY, INC. NEWPORT BEACH, CA				STABILIS ENERGY SERVICES, LLC. BEAUMONT, TX			
ITEM NO.	DESCRIPTION	ESTIMATED MONTHLY QUANTITY (A)	PRICE PER LNG GALLON (B)	TOTAL MONTHLY (C.) (A x B = C)	ANNUAL TOTAL (D) (C x 12 = D)	3 YR TOTAL COST (E) (D x 3 = E)	PRICE PER LNG GALLON (B)	TOTAL MONTHLY (C.) (A x B = C)	ANNUAL TOTAL (D) (C x 12 = D)	3 YR TOTAL COST (E) (D x 3 = E)
1.	LIQUEFIED NATURAL GAS Closing price on the New York Mercantile Exchange (NYMEX) for natural gas at Henry Hub (NN) on the last trading day (LTD) of <u>February 2016</u> , divided by 12.2525 to yield a \$ per LNG gallon.	150,000 GALLONS	\$0.1396	\$20,940.00	\$251,280.00	\$753,840.00	\$0.14	\$21,000.00	\$252,000.00	\$756,000.00
2.	SUPPLIERS FEE Mark-Up (positive) or Discount (negative) [Max 4 Decimal Places]	150,000 GALLONS	BIDDER'S PRICE YEAR 1 - \$0.6539 \$+ YEAR 2 - \$0.6639 - YEAR 3 - \$0.6739	BIDDER'S PRICE YEAR 1 - \$98,085.00 \$+ YEAR 2 - \$99,585.00 - YEAR 3 - \$101,085.00	BIDDER'S PRICE YEAR 1 - \$1,177,020 \$+ YEAR 2 - \$1,195,020 - YEAR 3 - \$1,213,020	BIDDER'S PRICE \$+ \$3,585,060.00 -	\$± 0.595	\$± 89,250.00	\$± 1,071,000.00	\$± 3,213,000.00
3.	SERVICE FEE for Purchasing and Administrating Natural Gas futures contracts.	67,000 GALLONS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	TOTAL ANNUAL COST (LINES 1-3 IN COLUMN D)				BIDDER'S PRICE YEAR 1 - \$1,414,980.00 YEAR 2- \$1,432,980.00 YEAR 3 - \$1,450,980.00				\$1,323,000.00	
3 YEAR TOTAL COST (LINES 1-3 IN COLUMN E)					BIDDER'S PRICE \$4,338,900.00				\$3,969,000.00	

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NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	
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Within ___ hours or overnight after receipt of	24	24
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BIDS SOLICITED: 8 LOCAL BIDS SOLICITED: 0 BIDS RECEIVED: 4 LOCAL BIDS RECEIVED: 0 NO BID: 0		

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